

Job Title: Distillery Manager
Location: Waterman Spirits Tasting Room
Job Type: Full-time
Salary: \$45,000 per year + commission
Schedule: 45-50 hours per week

Are you passionate about the world of spirits and ready to take on a dynamic leadership role? We are seeking an experienced and enthusiastic individual to join our team as a Distillery Manager. In this position, you will play a pivotal role in driving retail sales, managing inventory, representing our brand at events, and creating an exceptional customer experience.

Responsibilities:

- Utilize bartending skills to deliver high-quality service and product knowledge
- Develop a deep understanding of our vodka, other spirits, and production processes to educate customers and staff
- Implement strategies to boost retail sales and exceed sales targets
- Coordinate and oversee distillery mixology classes, including managing the booking system
- Set and achieve individual and team goals, fostering a collaborative work environment
- Manage inventory, ensuring accurate stock levels and attractive product presentation
- Represent our brand at events, promoting our products and establishing relationships with potential customers
- Cultivate partnerships with hospitality accounts, sharing our brand and expanding market presence
- Assist in inventory management, including receiving, labeling, and organizing products
- Embrace a customer-centric approach, providing outstanding service and striving to exceed customer expectations
- Foster a positive team environment, leading by example and promoting teamwork
- Flexible and capable of taking on various roles or responsibilities as required
- Pitch cocktail classes to local businesses and media outlets
- Orchestrate and lead tastings at the distillery and businesses

Qualifications:

- Proven experience in bartending and mixology within the spirits industry
- 1-2 years bar management experience
- Knowledge of vodka, spirits, and production processes
- Strong sales skills with a track record of achieving targets
- Strong attention to cleanliness
- Excellent organizational and time management abilities
- Flexibility to travel to events and meet with hospitality accounts
- Experience in inventory management is desirable
- Outstanding interpersonal and communication skills
- Genuine passion for serving others and being a team player

If you are ready to be part of a thriving distillery and contribute to our success, please submit your resume and a cover letter to mariah@watermanspirits.com. We look forward to reviewing your application and discussing the opportunity to join our team.